



# Delta Dental Products

Our dental plans are designed to meet the needs of your clients. Our products are flexible, allowing you to customize plans with a choice of deductibles, annual maximums, coinsurance options and network access.

## Delta Dental PPO™

Delta Dental PPO provides a unique combination of price and benefit. PPO members will receive the best discount when they visit a PPO dentist, but they still have access to one of the largest networks in the nation through Delta Dental Premier®. However, if a member visits a Premier or out-of-network dentist, they may be balance-billed. They will not be balance-billed when visiting a PPO dentist.

## Delta Dental PPO Plus Premier™

Delta Dental PPO Plus Premier also provides outstanding value and options. We offer a variety of plans in the Delta Dental PPO Plus Premier design, allowing groups to choose a plan that suits their needs. Members may be balance-billed when visiting an out-of-network provider but will not be balance-billed when they see a Delta Dental in-network PPO or Premier dentist.

## Delta Dental aXcess™

Delta Dental aXcess plans provide access to both the Delta Dental PPO and Premier networks, which gives you more access to dentists. Benefits include no waiting periods for any services, even orthodontic, a lifetime deductible and coverage for implants. And plans are available for groups as small as just two employees.

## Delta Dental Individual and Family™ Plans

When considering the best dental plan options for your customers, it's important to know that not all businesses choose to offer their employees benefits. This means tens of thousands of business owners and employees are likely in the market for our Individual and Family plan options. You could do them a great service by presenting Individual and Family plans, and these sales could add up to significant commissions over time. Visit [DeltaDentalCoversMe.com](http://DeltaDentalCoversMe.com) to learn more!

*If you have questions about our products or networks, call your Delta Dental of Virginia sales representative or 888.335.8216.*