



Another reason to sell Delta Dental — Introducing Amplifon!



Risk-free trial: Try hearing aids for 60 days*



Follow-up care: Ensures a smooth transition*



Battery support: Battery supply or charging station*



Warranty: Three-year coverage*

About 40 million Americans have hearing loss¹. In fact, about 12% of the U.S. working population has hearing difficulty². Because hearing loss can affect people of all ages, Delta Dental of Virginia is teaming up with Amplifon Hearing Health Care to offer quality care and special savings for your clients' hearing needs.

What causes hearing loss?

Hearing loss can be caused by obstructions in the ear or permanent damage to the inner ear. Common causes of permanent damage include exposure to noise, aging, some health conditions and certain medications.

When should members get their hearing checked?

It is recommended that members have their hearing screened every three to five years or tested annually after age 50. They also should have their hearing screened if they are experiencing:

- Consistent exposure to loud noises,
- Difficulty understanding others in noisy environments,
- Feeling as though people are not speaking clearly or are mumbling, or
- Consistent ringing in their ears.

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Access to a large network of hearing care providers

Amplifon’s hearing care provider network includes more than 145 provider sites in Virginia with more than 1,400 hearing aid options and an average savings of 66% off retail pricing³.

Simple pricing

	Level 1	Level 2	Level 3	Level 4	Level 5
Retail price (per ear)	\$2,203	\$2,999	\$4,280	\$6,172	\$7,698
Amplifon price (per ear)	\$995	\$1,295	\$1,495	\$1,895	\$2,195

How do your customers access the hearing program?

1. Members should call Amplifon at 877.593.0051.
2. Amplifon will explain the program details and help members take a virtual hearing assessment to confirm the presence of hearing loss.
3. If loss is detected, Amplifon will help the member schedule an appointment with a provider.
4. Amplifon will send information to the member and the provider, ensuring the program is activated.

For more information, call 877.593.0051 or visit www.amplifonusa.com/lp/deltadentalva.

¹www.nidcd.nih.gov/health/noise-induced-hearing-loss. ²www.cdc.gov/niosh/topics/ohl. ³You and your provider will determine the best device to meet your hearing loss, lifestyle, and technology needs. *Risk-free trial: 100% money back guarantee if not completely satisfied, no return or restocking fees. Follow-up care: For one year following purchase. Batteries: two year supply of batteries (80 cells/ear/year) or one standard charger at no additional cost. Warranty: Exclusions and limitations may apply. Contact Amplifon (877.593.0051) for details. Amplifon Hearing Health Care is solely responsible for the administration of hearing health care services, and its own financial and contractual obligations. Delta Dental of Virginia and Amplifon are independent, unaffiliated companies. Delta Dental is a registered mark of Delta Dental Plans Association. The Amplifon Hearing Health Care discount program is not approved for use with any third-party payor program, including government and private third-party payor programs. Hearing services are administered by Amplifon Hearing Health Care, Corp.