DELTA DENTAL®

Sales, Account Management and Service Contact Information

Corporate Headquarters — Roanoke, Virginia	800.572.3044

SALES TEAM

NAME	VIRGINIA SERVICE AREA/ GROUP SIZE	CONTACT INFO
Krystal Gunther, *Sales Executive*	Eastern/Cental/Western 100+	**804.297.3270** krystal.gunther@deltadentalva.com
JoEllen Kentner, *Sales Executive*	Northern/100+	**540.750.9483** joellen.kentner@deltadentalva.com
Jason Reynolds, *Senior Sales Representative*	Northern/2-99*	**804.297.3267** jcreynolds@deltadentalva.com
Diane Watson, *Sales Representative*	Eastern/2-99*	**804.297.3264** dhwatson@deltadentalva.com
Stuart West, *Sales Representative*	Central/2-99*	**540.824.2639** stuart.west@deltadentalva.com
John Wilson, *Sales Executive* **Scott Stilwell,** *Sales Representative*	Western/2-99	**540.776.8114,** jwilson@deltadentalva.com **540.855.8200,** scott.stilwell@deltadentalva.com

ACCOUNT MANAGEMENT TEAM

NAME	VIRGINIA SERVICE AREA/ GROUP SIZE	CONTACT INFO
Anne Brunst, *Senior Account Manager*	Northern/100+	**703.729.6420** anne.brunst@deltadentalva.com
Emma von der Lieth, *Client Specialist*	Northern/100+	**540.632.2945** emma.vonderlieth@deltadentalva.com
Courtney McCormick, *Client Specialist*	Northern/100+	**804.297.3263** courtney.mccormick@deltadentalva.com
Ryan O'Donnell, *Account Manager*	Central/100+	**540.632.9871** ryan.odonnell@deltadentalva.com
Allison Clements, *Client Specialist*	Central/100+	**804.915.2690** allison.clements@deltadentalva.com
Jennifer Knickerbocker, *Account Manager*	Eastern/100+	**540.526.6848** jennifer.knickerbocker@deltadentalva.com
Betty Parker, *Senior Client Specialist*	Eastern/100+	**804.240.0020** bparker@deltadentalva.com
Elizabeth Wade, *Account Manager*	Western/100+	**804.915.2362** elizabeth.wade@deltadentalva.com
Anne Muranowski, *Small Business Client Specialist*	Central and Western/2-99*	**540.795.4512** anne.muranowski@deltadentalva.com
Christy Schaeffer, *Small Business Client Specialist*	Northern and Eastern/2-99*	**540.795.4527** christy.schaeffer@deltadentalva.com

*And voluntary groups under 300.

Operations Contacts

Customer Service	800.237.6060
Roles: • Handle customer inquiries and benefit questions	Fax 540.491.9717 customerservice.helpdesk@deltadentalva.com
Broker Services	
Roles: • Appointments • Agent and agency appointment terminations • Agency and agent addresses and other information • Broker of Record changes • Commission payment inquiries	brokerhelp@deltadentalva.com
Marketing Administration (Group Business)	**888.335.8216**
Roles: • Group set-up and maintenance • Requests for information and printed materials for existing groups • Document creation and retention	Fax 540.774.7574 mktgadmin@deltadentalva.com
Delta Dental Individual and Family™ Plans	**540.562.8020**
Sam Austin, Product Manager	sam.austin@deltadentalva.com
Billing	**800.237.6060**
Roles: • Billing • Enrollment • Eligibility	Fax 540.776.8109 billing@deltadentalva.com
Electronic Eligibility	**800.237.6060**
Roles: • Electronic eligibility set-up and maintenance	Fax 540.776.8109 eecoordinatornotifications@deltadentalva.com