



Delta Dental PPO™ has your patients COVERED

Delta Dental serves more than 80 million nationwide, or 30.6% of the 262 million people estimated to have dental coverage in the U.S. and Puerto Rico.¹

Keep them coming to you!

- PPO is becoming the plan of choice for employers
- Delta Dental PPO provides dental coverage to more than 131,611 groups¹
- There are 58.3 million Delta Dental PPO enrollees nationwide¹

The advantages of Delta Dental PPO

- Gain more insured patients and retain those who switch to PPO
- Retain those who switch to an exclusive PPO plan, Delta Dental PPO™ — EPO Plan Design
- Exclusive deals for our PPO-participating dentists

Becoming a Delta Dental PPO Dentist is Simple

To enroll, email a completed enrollment form to Provider Relations at ProviderRelations@deltadentalva.com, or fax it to 540.491.9709, or mail to Provider Relations at the address at the bottom of the page.

For questions, contact:

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Jennifer Markwood (Northern Virginia) 540.525.4216, jennifer.markwood@deltadentalva.com

Shannon Ingrassia (Roanoke and Southwest Virginia) 540.520.3147, shannon.ingrassia@deltadentalva.com

We look forward to you joining Delta Dental PPO!

Sample fee calculation

	PPO Dentist (Delta Dental pays 80%)	Premier/OON* Dentist (Delta Dental pays 50%)
Fee per filing times number of fillings	\$200 x 8	\$250 x 8
Treatment cost	\$1,600	\$2,000
Amount of Delta Dental's payment (after \$50 deductible)	\$1,550 (x 80%)	\$1,950 (x 50%)
Delta Dental pays dentist	\$1,240	\$975
Patient pays	\$360	\$1,025

*OON — out-of-network. The example shown is for illustrative purposes only. For specific rates per procedure, please see your plan information by logging into DeltaDentalVA.com.

¹Delta Dental Plans Association, August 2019